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Spring Home Improvement

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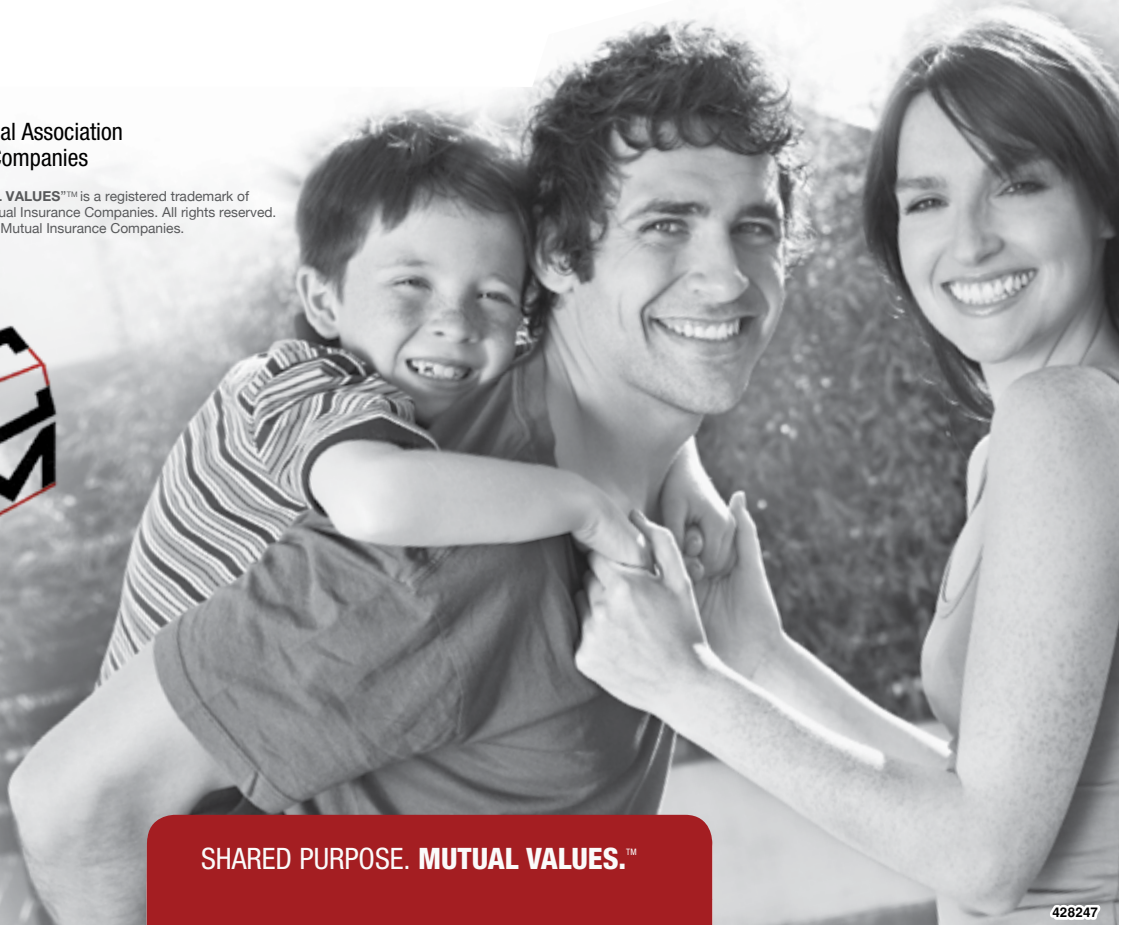
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Year-end data shows 2024 sales were up 4.7% from their 2023 levels. However, affordability remains a challenge; levels declined 10% over the previous 12 months due to factors such as mortgage rates, price appreciation, and median income levels, according to the Wisconsin Realtors Association.

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# Housing market closes year strong

*Inventory remains very tight, according to state realtors association*

The Wisconsin REALTORS Association recently released its December 2024 Wisconsin Real Estate Report, noting a substantial increase in sales and very strong price appreciation for the existing home market.

Additionally, affordability remains a challenge; levels declined 10% over the last 12 months due to factors such as mortgage rates, price appreciation, and median income levels.

Year-end data shows 2024 sales were up 4.7% from their 2023 levels, and the median price rose 8.8% to \$310,000.

Chris DeVincentis, 2025 Chair of the Board of Directors, Wisconsin REALTORS Association, offered some winter home-buying advice.

“We saw the strongest December sales since 2021 even as affordability fell over that period. This good sign indicates that buyers who work with a realtor during winter may find opportunities that would be unavailable during the peak season,” DeVincentis said.

“Sellers in the winter are often highly motivated to sell and likely open to price concessions compared to peak months,” he

added.

Tom Larson, President & CEO, Wisconsin REALTORS Association, compared the state’s affordability to other areas.

“There is no doubt that Wisconsin’s housing affordability has been declining since mortgage rates bottomed out in 2020. However, the Midwest fortunately has higher affordability than all other regions of the country,” Larson said.

“This is primarily due to the Midwest’s

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## HOMES & DESIGN

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lower housing prices, which averaged just under \$305,000 in November. By comparison, National Association of REALTORS data showed November prices 21% higher in the South, 60% higher in the Northeast, and 110% higher in the West,” Larson added.

David Clark, Professor Emeritus of Economics and WRA Consultant, said he hopes for reduced federal deficits in the future.

“Declining affordability closely ties to mortgage rates, which ended 2024 at levels similar to January 2024. Although the Fed lowered the short-term Federal Funds rate by 1% in the fall, mortgage rates more closely track the yield of 10-year treasury bonds,” Clark said.

“Think of the bond yield as the guaranteed annual interest rate paid when purchasing a bond. Those yields rose a full percentage point during Q4, corresponding with a half percent increase in the 30-year fixed mortgage rate in that time span. The treasury bond yields will likely stay high as long as there are large deficits that need to be financed with treasury bonds. Hopefully federal deficits are reduced in the next administration,” Clark added.

### Report highlights

The existing home market heated up

in December with a substantial spike in sales and very strong price appreciation. December home closings jumped 9.2% compared to their levels 12 months earlier, and the median price rose 13% to \$305,000. December growth in sales was stronger than any month since May 2024, and the media price appreciation in December was the strongest of the year.

A review of year-end data shows sales for all of 2024 were up 4.7% from their 2023 levels, and the median price rose 8.8% to \$310,000.

Total statewide listings of homes in December were 3.8% higher than December 2023. However, new listings in December 2024 fell 3.7% compared to their level 12 months earlier, even as sales increased 9.2% over that same period. In fact, December closings were 62% higher than new listings.

Strong demand and weak supply created a strong seller’s market with just 2.7 months of available supply, which is unchanged from December 2023. This is well below the six-month benchmark that indicates a balanced housing market.

The average 30-year fixed mortgage rate was 6.72% in December, which is only slightly lower than the 6.82% average rate of December 2023.

Persistently high mortgage rates,

robust appreciation of median home prices, and relatively flat levels of median family income led to a 10% decline in statewide housing affordability over the last 12 months.

The Wisconsin Housing Affordability Index measures the percent of the median-priced home that a potential buyer with median family income qualifies to purchase, assuming 20% down with the remaining balance financed with a 30-year fixed mortgage at current rates. The index fell from 140 in December 2023 to 126 in December 2024.

### About the WRA

The Wisconsin REALTORS Association is one of the largest trade associations in the state, headquartered in Madison. The WRA represents and provides services to more than 17,500 members statewide, made up of real estate sales agents, brokers, developers, appraisers, inspectors, bankers and other professionals who touch real estate. The association is under the direction of a statewide board of directors, comprised of members from the top real estate firms around the state.

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# Projected timelines for renovation projects

*A number of variables play into the length of time needed*

Renovations help homeowners customize their homes to align with their needs and wants.

Remodeling may be necessary to replace outdated fixtures and features, address mistakes previous homeowners may have made, or to make a home more functional.

Homeowners often find it beneficial to hire professional contractors when they have work to be done around the house to ensure the job gets done to code and to their satisfaction.

Timelines for home remodeling projects vary depending on a number of variables, including the size of a crew as well as the scope of the project.

Once a project commences, the timeline can feel endless. The following are estimates of timelines for top remodeling projects to give homeowners an idea of how long their renovation projects may last, courtesy of Renofi, a company that provides a lending platform leveraged by credit unions nationwide to offer loans to consumers.

## Kitchen

There are a lot of moving parts to a kitchen renovation, involving the services of electricians, plumbers, structural experts, and even interior design professionals.

Not to mention the needs of craftspeople who can make custom cabinetry and countertops. Kitchen remodels can take anywhere from six to 12 weeks.

## Bathroom

The process of a bathroom renovation typically involves demolishing the old bathroom, removing old fixtures and starting from the ground up.

As with a kitchen remodel, bathroom jobs require the services of different professionals. That is why homeowners can expect three to 10 weeks for a bathroom, depending on the scope of the project.

## Finishing a basement

Finishing a basement can add valuable living space to a home. Establishing a home theater space or man cave may require installing framing, insulation, utilities, drywall, flooring, and any additional needs if the finished basement will have a bathroom or necessitate additional plumbing.

A finished basement project can last one to two months. But the good news is that typically the rest of the house is livable while the work is being done, so residents will not be disrupted.

## Whole home remodel

Hogan Design & Construction says that a whole house remodeling project can take anywhere from 16 weeks to 24 weeks. More involved projects can take longer.

Remodeling a home often involves a considerable investment of time and money. Knowing how long a homeowner will be inconvenienced by the work can help the household plan accordingly.

(METRO CREATIVE)



A recent report found that the average time spent planning a kitchen renovation in 2023 was 9.6 months, while the building took just over five months. Additional projects featured a similar disparity between the time to plan and the time to build.

METRO CREATIVE Homes & Design

# Did you know?

Planning plays an integral role in the home improvement process, and it's perhaps a more time-consuming component of renovations than homeowners realize.

According to the "2024 U.S. Houzz & Home Study" from Houzz Research, homeowners spent almost twice as much time planning their kitchen renovations in 2023 as it took for the projects to be completed.

The researchers behind the report found that the average time spent planning a kitchen renovation in 2023 was 9.6 months, while the building took just over five months. Additional projects featured a similar disparity between the time to plan and the time to build.

For example, homeowners spent more than eight months planning living room renovations, which then took an additional four-plus months to complete.

Even smaller projects like closet renovations required ample planning (six 1/2 months) that more than doubled the time required to complete the project (just over three months).

(METRO CREATIVE)



Homeowners spent almost twice as much time planning their kitchen renovations in 2023 as it took for the projects to be completed. Kitchen remodels for example can take anywhere from six to 12 weeks.

METRO CREATIVE PHOTO Homes & Design

# How to find the right real estate agent

Working with a real estate agent can give both buyers and sellers an edge in what continues to be a challenging real estate market. Agents, brokers and realtors are professionals who have distinct expertise and knowledge of the process of buying and selling homes. That expertise is evidenced by how many people rely on real estate professionals each year.

A recent Zillow Group Consumer Housing Trends report found 88 percent of homeowners choose to list their homes with a real estate agent when it comes time to sell. Individuals understand that it can be in their best interests to work with real estate professionals, but they may not know where to look as they seek to work with one. Here are some tips for finding the right match in a real estate professional.

- Know the difference in real estate professionals. Real estate agents are required by the state in which they operate to pass a real estate license exam. Real estate brokers take it a step further and undergo additional training, which could bring additional experience to the table. Realtors® are members of the National Association of Realtors® and beholden to its strict code of ethics. These individuals also may have undergone additional



training that qualifies them to work with certain types of clients, such as seniors.

- Seek referrals. Friends or family members, or even others in the community, can put people in touch with real estate professionals. When asking for referrals, individuals can inquire about certain professionals and how they handled buying and/or selling a home.

- Work with the right type of agent. Generally speaking, real estate agents either work with buyers or sellers in the transaction. Many will do both, but some specialize in buying or selling. Find a professional who either does both or specializes in your position.

- Research an agent's online presence. Use the internet to see if the agent has a website, a particular philosophy or a specialty. This also may be a place to check online reviews. Don't be dissuaded by one or two poor reviews. However, if there are many, it may be best to look elsewhere.

- Meet and interview potential agents. Individuals should speak with a couple of real estate professionals to see what they offer. This is a good way to determine if there is a connection there, and whether the agent will get the results needed. A well-prepared agent will come with data, including "comps" of properties in the area. Professionals typically have information about the current market trends and a portfolio of the homes they have brokered recently.

- Go with gut instincts. If it's between two people of equal qualification, select the person with whom you have a stronger rapport. This person will be guiding you through a sizable financial transaction, so comfort level is important.

Finding the right real estate professional can take some time. But the right professional will guide clients through the often complex and occasionally frustrating process of buying or selling property.

(METRO CREATIVE)

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# AI in homebuying: Separating fact from fiction

The homebuying journey has undergone a radical transformation in the digital age. Long gone are the days of sifting through stacks of paperwork, replaced by a streamlined, tech-driven consumer experience.

As part of this progression, artificial intelligence (AI) is being woven into the fabric of daily life and has the potential to have a massive effect on the path to homeownership, offering tools that make finding and purchasing a home easier than ever before.

## HOW AI CHANGES HOMEBUYING

AI has the power to streamline the mortgage process – often the most daunting part of homebuying. A recent report by LiveVox found that AI-driven customer experiences scored 20% higher in satisfaction than traditional human-led approaches.

Companies such as Rocket Mortgage are now automating document collection, verifying information instantly and even showing loan officers the best mortgage products for their clients.

This efficiency speeds up the process and increases confidence for consumers.

“AI is not just a technological advancement, it is a transformative force reshaping the homebuying landscape,” said Brian Woodring, Chief Information Officer for Rocket Mortgage.

“AI is the compass guiding us toward a future where homeownership is accessible and stress free for everyone,” Woodring added.

Beyond the financing, remote home tours – powered by AI – can virtually transport shoppers to a prospective home, letting them explore every nook and cranny with 360-degree views. AI-driven platforms can also sift through mountains of listings to recommend homes that match a buyer’s preferences, budget and lifestyle, creating a personalized experience and saving countless hours of manual search.

## THE IMPORTANCE OF HUMAN ROLES WITH AI

While AI is certainly transformative, it is not a one-size-fits-all solution. When it comes to such things as credit decisioning, humans still take the lead.

Credit decisions are complex and nuanced, requiring a deep understanding of a person’s financial history and current circumstances.

AI can provide data and options, but the final call should always be made by a human who can interpret the subtleties and make an informed decision.



Artificial intelligence has the potential to have a big effect on the path to home ownership, via tools that may make it easier and faster for many to enjoy a new home, with human involvement.

NAPS PHOTOS Homes & Design

Moreover, AI cannot replace the personal touch of a real estate agent or the reassurance and expertise of a loan officer. These human interactions and relationships are vital to the homebuying experience, providing knowledge, negotiation skills and emotional support that AI simply cannot replicate.

This combination of AI with the human touch is already showing results. In fact, over the last year, Rocket Mortgage saw it help shorten the amount of time it takes their clients to close on a home purchase by nearly 20%.

AI can handle the heavy lifting of data processing and provide valuable insights, but it takes a backseat where humans perform best—building meaningful connections.

## THE FUTURE OF HOMEBUYING

As consumers embark on their homeownership adventure, AI will open doors while the professionals will help them cross the threshold into their new home.

For further facts and stats on buying a home, visit [www.rocketmortgage.com](http://www.rocketmortgage.com).

(NAPS)

# Newly built apartments starting to fill up faster

By Mark Worley  
and Sheharyar Bokhari  
CONTRIBUTORS

More than half (54%) of newly constructed apartments completed in a quarter were rented out within three months, bouncing back from a four-year-low of 47% a quarter earlier.

That's still the second-lowest seasonally adjusted share recorded in a quarter since mid-2020 and down from 58% a year earlier.

That's according to a Redfin analysis of the U.S. Census Bureau's seasonally adjusted absorption rate data dating back to the first quarter of 2012 for unfurnished, unsubsidized, privately financed rental apartments in buildings with five

or more units.

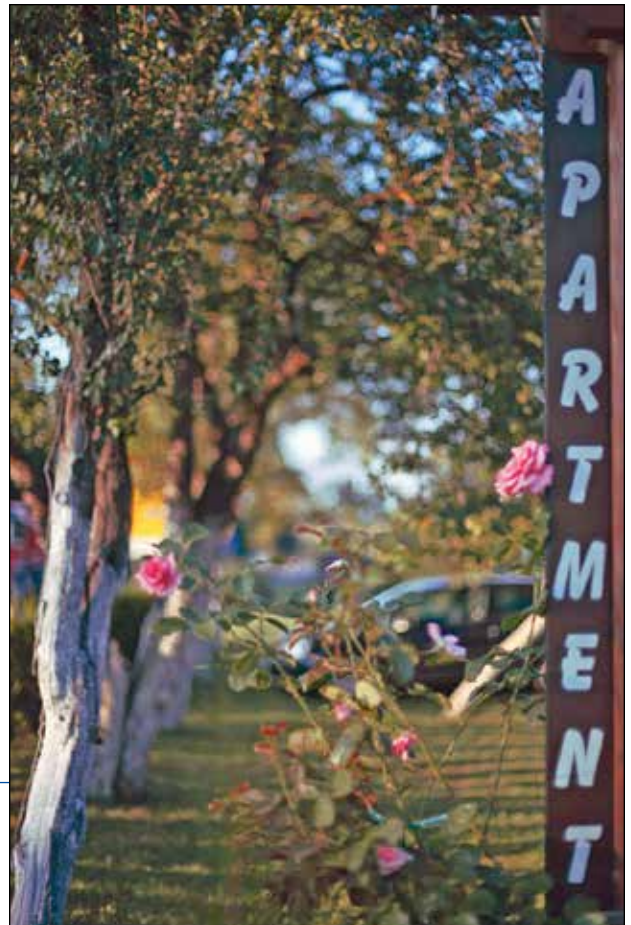
The most recent data available measures apartments that were completed in the first quarter of 2024, and either rented or not rented within three months of then.

The uptick from the previous quarter may be a sign that building owners are attracting renters with more affordable rents and concessions.

The absorption rate for new apartments was slower in 2024 than the previous two years because of a spike in new apartments being built.

"With only around half of new apartments renting out within three months, not only do renters have

• CONTINUED ON PAGE 10



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# Dining room conversion ideas

## *There are many ways to convert the space into something usable*

Many homeowners can undoubtedly take a stroll through their homes and find at least one space that could be repurposed to provide more functionality.

Real estate professionals know that such sentiments are not uncommon, and many point to formal dining rooms as spaces that have fallen out of favor in recent years.

Formal dining rooms were once common in newly built homes, but the pivot toward open concept floor plans left it up to homeowners to decide if such spaces were for them.

In a recent book published by the Cotsen Institute of Archaeology Press, authors used cameras to monitor life in many people's homes, including how they used each room. The authors concluded that formal dining rooms were rarely used for eating.

If that sounds a lot like home to many current homeowners, then it might be time to consider some ideas to convert formal dining rooms to make these spaces more functional.

### **Home office**

Though the percentage of professionals working remotely has dipped considerably since the end of the pandemic, hybrid working is perhaps among the more lasting

work-related byproducts of it.

In its Global State of Remote and Hybrid study published in early 2024, the career networking resource LinkedIn noted that 13 percent of jobs posted to the platform were for hybrid positions. That means millions of workers can still utilize an accommodating home office space.

A formal dining room can be converted to provide such a space, and the good news is that such a conversion need not require extensive renovations. A fresh coat of paint, an additional outlet or two and perhaps a new overhead lighting fixture can instantly transform the space at minimal cost.

### **Reading room/library**

Homeowners who dream of having a designated space for quiet reading can convert a little-used formal dining room into a space to curl up with a good book.

Some comfortable armchairs, built-in bookshelves and perhaps an expanded floor-to-ceiling window overlooking a side or backyard can help homeowners create a home library that will be the envy of any avid reader.

### **Studio space**

If there's a resident yogi and/or artist living under the roof, then converting a dining room into a yoga or art studio, or perhaps even a hybrid space for those who enjoy both activities, is a no-brainer.

A yoga studio conversion may not require as much investment as a kitchen overhaul or bathroom renovation, but an

ideal home yoga space requires more than a mat and room to stretch.

The Yogapreneur Collective notes that flooring in a yoga studio should be non-slip, easily cleaned, durable, sound-absorbing, and low maintenance. The Collective asserts that different flooring materials may be ideal for certain types of yoga, noting that cork flooring is a go-to choice for professional studios that offer hot yoga.

Similarly, the right flooring for an art studio may depend on the artist's preferred medium, whether it's oil painting, arts and crafts or another artistic pursuit. But any artist knows that a floor that's easy to clean is perhaps best for a home art studio.

### **Additional ideas**

Some additional ways to repurpose a dining room include a gaming room for avid gamers, a memorabilia showcase for collectors or a pantry for foodies who love to cook but need some extra space to store ingredients and tools of the trade.

If a formal dining room is only utilized on occasion, homeowners may want to consider the many ways to convert such spaces into areas that are more usable every day.

(METRO CREATIVE)

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Many real estate professionals point to formal dining rooms as spaces that have fallen out of favor in recent years. It might be time to consider some ideas to convert them to make these areas more functional such as home office space.

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## APARTMENTS • CONTINUED FROM PAGE 8

more choices, they also likely have the ability to negotiate a better deal,” said Redfin Senior Economist Sheharyar Bokhari.

“There’s a huge number of new apartments opening up, and building owners are competing with one another to fill them up quickly,” he added.

Nationally, the rental vacancy rate for buildings with five or more units was 7.8% in the second quarter, up from 7.4% a year earlier, further indicating that supply is slightly outpacing demand.

Studio apartments filling up faster as completions fall

With less inventory available, studios filled up slightly faster than other bedroom types, with 58% rented out within three months, up from 42% a year earlier. Studio apartments were the only type to see completions fall in the first quarter, dropping 7.1% from a year earlier.

In comparison, 53% of new one-bedroom and two-bedroom apartments were rented out within three months, down from 58% a year earlier. Completions for both one- and two-bedroom rentals jumped more than 20% in the first quarter, year over year.

New three-plus-bedroom apartments – the rarest bedroom type – saw the biggest slowdown from a year earlier, with 53% rented out within three months, down from 65% a year earlier. This came after a modest rise in completions (+5%).

Note that absorption rate data by bedroom type is not seasonally adjusted.

*Mark Worley is a data journalist who helps explain economic factors impacting the housing market.*

*Sheharyar Bokhari does research that focuses on better understanding the housing market.*

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## On the garden path

# Dahlias can be combined for gardens, bouquets

Dahlias come in various colors, shapes, and sizes making them easy to include in any garden, container, and bouquet. Grow them in their own dedicated space, mix them with other flowers, or plant a few at the end of the vegetable garden.



By **MELINDA MYERS**  
Contributor

Consider including different varieties of dahlias for added interest and beauty in the garden and your arrangements. Select colors that you imagine will look great together in a vase. This will make it easy to create a lot of creative combinations on the fly.

Grow dahlias with flowers of different shapes and sizes to create more interesting arrangements. Dahlias offer many options and it's one of the reasons they are such a popular cut flower. Longfield Gardens provides help and inspiration in *Types of Dahlias: 8 Great Looks*.

You'll find the widest range of colors and styles with new varieties in the decorative dahlia group continually being released. Add a bit of elegance to the garden and bouquets with Mondriaan's soft pink petals tinged with pastel yellow, apricot, and lavender. Decorative dahlias make great cut flowers, and their sturdy stems make them easy to grow with other flowers in gardens and containers.

Add interesting texture to your gardens and bouquets with anemone-flowered and collarette dahlias. The anemone-flowered dahlias have a cluster of tubular florets in the center surrounded by more traditional petals. The two different lengths of petals in the collarette varieties add to their charm.

Enjoy an abundant harvest of cut flowers when growing ball and pompon dahlias. These perfectly round flowers are packed with tightly rolled petals and are long-lived in arrangements. Their size makes them excellent additions to mixed bouquets helping to connect the various flowers for an impressive display.

The unique blossoms of waterlily dahlias have made it one of the most popular for cutting. The relatively flat flowers have

tightly closed centers surrounded by several rows of flat or slightly curved petals.

Grow a few single dahlias for you and the pollinators to enjoy. The daisy-like flowers have a prominent center surrounded by a single row of petals. Their airy appearance complements a variety of late-season perennials in the garden and bouquets. Mix in a few peony-flowered varieties for a showier display. These also have a prominent center but are surrounded by two or more layers of petals.

Add a bit of excitement to any arrangement with cactus and semi-cactus varieties. Their tightly curled petals make them a standout in the garden and bouquets.

You'll only need one or a few dinnerplate dahlia blooms to make a statement in a vase or arrangement. The large flowers can grow up to 10 inches across on 4 to 5 feet tall plants. Tag team a pair of dinnerplate dahlias for the back of the border. Labyrinth and Tyrell have apricot flowers with pink and yellow accents that blend nicely with a wide range of colors in the garden.

If you feel overwhelmed by all the choices or can't decide on the best

combination, let the experts lend a hand. Consider purchasing one or more ready-to-plant dahlia combinations selected to look great in the garden and arrangements. The bumblebee collection includes pollinator-favorite Kelsey Sunshine collarette and the coral pink decorative Great Silence. Or for a big splash of purple try the Berry Spritz dinnerplate collection (longfield-gardens.com) with lavender-pink, lilac, and eggplant purple blooms.

Take pictures of your favorite combinations and notes of what you want to try next year, and most importantly, enjoy the fantastic blooms. Fortunately, any flower combination is sure to brighten your day.

*Melinda Myers has written over 20 gardening books, including *Midwest Gardener's Handbook, Revised Edition*, and *Small Space Gardening*.*

*She hosts *The Great Courses "How to Grow Anything"* instant video and DVD series and the nationally syndicated *Melinda's Garden Moment* radio program.*

*Myers is a columnist and contributing editor for *Birds & Blooms* magazine. Myers' website is [www.MelindaMyers.com](http://www.MelindaMyers.com).*



Dinnerplate dahlias, like this Berry Spritz collection, can grow up to 10 inches across on 4 to 5 feet tall plants. Dahlias come in a variety of sizes, colors and shapes, making them easy to include in bouquets, containers and gardens.

PHOTO COURTESY LONGFIELD GARDENS *Homes & Design*

# The benefits of neutral colors

Homeowners make many notable decisions when designing their home interiors, with some choices proving bolder than others.

The decision to decorate with neutral colors might not be the boldest move homeowners can make, but there are numerous reasons to stay neutral with a color scheme.

## Versatility

Neutral colors afford homeowners endless opportunities to play around with textures, patterns, furnishings, and more. For example, a neutral color on a living room wall can ensure a boldly colored couch or chair won't contrast with its surroundings.

In fact, there's no end to the options homeowners have to customize the look of a room with bold features or furnishings when neutral colors featured

prominently in the space.

- **Flexibility:** Neutral colors are more flexible than bolder alternatives because they likely won't require a complete overhaul of a room when homeowners want to spice things up with new features and furnishings. That flexibility will be appreciated by homeowners who every so often like to experiment with a new vibe or look in their homes.

- **Trendy:** Neutral colors are not as vulnerable to trends as other design choices. In fact, neutral colors are effectively their own trend and won't get in the way of homeowners who want to change things up. But unlike other trends that must be replaced when homeowners grow tired of them, neutral colors can remain thanks to their compatibility with so many styles.

- **Tranquility:** Homes are often characterized as their owners' private sanctuaries from the hustle



Neutral colors are more flexible than bolder alternatives because they likely won't require a complete overhaul of a room when homeowners want to spice things up with new features and furnishings.

METRO CREATIVE Homes & Design

and bustle that goes on outside those walls, and neutral colors are often lauded for the tranquil vibe they help to create in a space. Neutral colors are soft, and that can lend a serene and calming atmosphere to the interior spaces of a home.

- **Brightness:** Neutral colors are lighter in tone and thus pair well with natural light. That

mixture can amplify brightness within a home and give it an uplifting vibe that residents and guests alike will appreciate.

Neutral colors are not bold, but the benefits they provide open doors to an array of design styles and decor choices that enable homeowners to go in various directions with the interior spaces in their homes.

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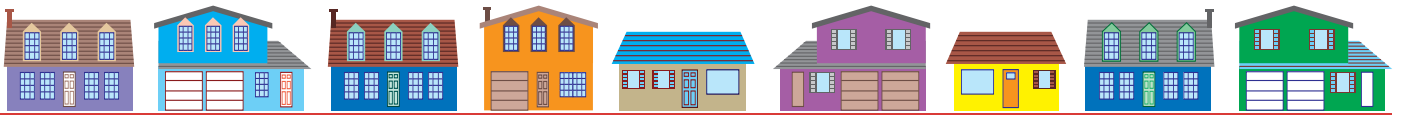


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# home and property sales

Here is a listing of recent single-family home, condominium and vacant land sales in Kenosha, Racine and Walworth counties. The information is provided through the Multiple Listing Service.

## RACINE COUNTY

### SINGLE-FAMILY HOMES

#### Burlington

- 325 Alice St ..... \$279,900
- 32821 Bayview Dr ..... \$173,000
- 3730 S Browns Lake Dr ..... \$258,000
- 28731 Durand Ave..... \$470,000
- 33407 Fairview Ct ..... \$366,300
- 7845 Greendale Ave..... \$160,000
- 30150 Hickory Ln ..... \$240,000
- 2124 Ravenswood Rd ..... \$562,000
- 2101 Stonegate Rd ..... \$435,000

#### Caledonia

- 3221 3 Mile Rd ..... \$315,000
- 2510 4 1/2 Mile Rd ..... \$325,000
- 5937 4 Mile Rd ..... \$352,000
- 13119 Bell Rd..... \$430,000
- 2523 Catherine Dr ..... \$375,000
- 3509 Cranberry Ln ..... \$399,900
- 4052 Highway 31 ..... \$315,000
- 4907 Highway 31 ..... \$380,000
- 6322 Newcastle Ln..... \$380,000
- 2956 Northbridge Dr ..... \$330,000
- 1212 Palamino Dr..... \$250,000
- 2535 Tammy Ln ..... \$350,000
- 1824 Tiffany Dr ..... \$320,000
- 4907 Twin Elms Dr..... \$347,500
- 3810 Valley Rd ..... \$321,000

#### Dover

- 24845 Kennedy Ave ..... \$170,000

#### Mount Pleasant

- 6430 Anforest Ln ..... \$440,000
- 3218 County Line Rd ..... \$379,900
- 2851 Crosswinds Dr ..... \$549,900
- 1218 Graceland Ave..... \$140,000
- 213 S Green Bay Rd ..... \$260,000
- 3146 Hickory Grove Ave... \$147,500,
- 623 Hunter Dr..... \$548,500
- 630 Hunter Dr..... \$495,000
- 1123 Larson St..... \$200,000
- 5839 Mount Vernon Way .... \$495,000
- 4829 Piper Ln ..... \$440,000

#### Norway

- 26033 W Loomis Rd ..... \$575,000
- 27333 Pioneer Rd ..... \$259,900
- 4734 Raynor Ave ..... \$580,000
- 7525 W View Dr..... \$677,500
- 25805 S Wind Lake Rd..... \$270,000

#### Raymond

- 4524 68th St..... \$1,075,000

- 2635 Waukesha Rd ..... \$770,000  
**Sturtevant**

- 3161 Karnopp Ct ..... \$455,000  
**Union Grove**

- 520 18th Ave ..... \$320,000
- 1095 5th Ave Lt37 ..... \$619,900
- 1147 5th Ave ..... \$560,000
- 431 Kiddle Ln ..... \$486,000

#### Waterford

- 4742 Lookout Ln..... \$486,000
- 910 Meadowgate Dr ..... \$481,000
- 561 Rivermoor Pkwy ..... \$415,000
- 4109 Riverside Rd..... \$405,000
- 29408 Riverview Ln..... \$838,000
- 410 Waterford Dr ..... \$399,773

#### Wind Point

- 100 Meriburr Ln ..... \$400,000

### CONDOS

#### Caledonia

- 5214 Briarwood Cir ..... \$467,900
- 5232 Briarwood Cir ..... \$417,900
- 5234 Briarwood Cir ..... \$417,900

#### Mount Pleasant

- 3036 Meyer Ct..... \$198,000
- 1047 Prairie Dr 102 ..... \$175,000
- 1627 Summerset Dr 3 ..... \$184,000

#### Sturtevant

- 1513 92nd St 50 ..... \$225,000

#### Union Grove

- 1711 State St 50 ..... \$217,500

#### Waterford

- 639 Ancey Park Cir 8 ..... \$379,900
- 406 Park Place Ct A ..... \$320,000

#### Wind Point

- 24 Lakewood Dr 24 ..... \$485,000

### VACANT LAND

#### Mount Pleasant

- 8458 Creek View Ln Lt92 ... \$124,900

#### Norway

- Lt2 Arbor Rd ..... \$235,000

#### Raymond

- Lt1 Westfield Way ..... \$410,000
- Lt2 Westfield Way ..... \$377,500

#### Rochester

- 1000 Beere Ln..... \$214,900
- 611 Beere Ln..... \$193,000
- 825 Beere Ln..... \$169,900
- 925 Beere Ln..... \$169,900

#### Union Grove

- Lt108 Kiddle Ln ..... \$139,900

## WALWORTH COUNTY

### SINGLE-FAMILY HOMES

#### Bloomfield

- W911 Hyacinth Rd..... \$295,000
- W1347 Litchfield Rd ..... \$2,300,000
- W1039 Marigold Rd..... \$295,000
- N1663 Orchid Dr ..... \$315,000

#### Darien

- W7423 Creek Rd ..... \$389,900
- N3698 Oak Hill St..... \$625,000

#### Delavan

- 814 Ann St ..... \$115,000
- 311 Breezy St..... \$195,000
- 3218 Chicago Club Dr..... \$155,000
- 1207 Evergreen Dr..... \$383,000
- 4004 Forest Dr ..... \$135,000
- 930 Holland Ave ..... \$363,000
- 2589 North Shore Dr ..... \$225,000
- 603 S Second St ..... \$195,000
- 116 S Seventh St ..... \$295,000
- 2906 Tilden Ave..... \$236,000

#### East Troy

- 2704 Red Oak Ln ..... \$523,900
- W1113 Spleas Skoney Rd.. \$335,000
- 1858 Thomas Dr..... \$325,000
- N Wilmers Grove Rd..... \$1,334,000

#### Elkhorn

- 214 N Church St..... \$205,000
- 1138 W Rosemary Rd..... \$364,000
- 308 Sunny Hill Dr ..... \$394,000

#### Fontana

- 687 Myrtle Ave ..... \$860,000

#### Geneva

- 1267 Geneva National Ave W ..... \$1,340,000

#### Genoa City

- 612 Franklin St ..... \$299,900

#### Lafayette

- N6199 Oak Ridge Ct ..... \$749,000
- W3788 Scotch Heather Ln . \$515,000

#### Lake Geneva

- 1515 Linda Ln ..... \$1,290,000
- 224 Lookout Dr..... \$625,000
- 1120 Madison St ..... \$330,000
- 1515 Miller Rd ..... \$565,000
- 1000 Timothy Dr ..... \$506,000

#### Linn

- N395 Swamp Angel Rd..... \$370,000

#### Lyons

- 5918 Spring Valley Rd ..... \$235,000

# home and property sales

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### REAL ESTATE

#### Other Real Estate

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### VACANT LAND

#### Sharon

- W9448 County Road X..... \$275,000

#### Troy

- N8064 Kadad Ln ..... \$590,000
- N8989 Scout Rd..... \$599,500

#### Walworth

- 405 1st St..... \$258,000
- 211 Grace St..... \$350,000
- N758 Highway 14..... \$422,000
- 219 Howard St..... \$286,900
- 406 Phillips Ave Lt22..... \$296,500

#### Whitewater

- W8183 Elkhorn Road ..... \$261,000
- 466 S Pleasant St ..... \$260,000

#### Williams Bay

- 470 Chasefield Dr ..... \$535,000
- 513 Free Church Dr..... \$522,000
- 135 Trail Ln ..... \$548,000

### CONDOS

#### Delavan

- 423 Betzer Rd F ..... \$228,000
- 2165 Landings Ln..... \$360,000
- 1515 S Shore Dr 313 ..... \$250,000
- 1505 S Shore Dr ..... \$190,000

#### East Troy

- 2785 Edwards St D ..... \$309,000

#### Elkhorn

- 865 Sweetbriar Dr 2 ..... \$315,000

#### Fontana

- 707 Burning Tree Ln D ..... \$617,500

#### Geneva

- 81 Aspin Rd 07..... \$285,000
- 1590 Avenue of Champions.. \$931,000
- 1227 Geneva National Ave W 4-28 ..... \$1,125,000
- 1553 Highland Dr 8-60 ..... \$490,000
- 1630 Highland Dr 7-50 ..... \$347,500

#### Genoa City

- 1400 Hunters Ridge Dr 70 . \$250,000

#### Lake Geneva

- 123 Center St 204 ..... \$82,500
- 225 Country Club Dr 3B ..... \$164,500
- 709 S Lake Shore Dr 4A .... \$340,000
- 515 Seaver Ln ..... \$1,350,000
- 1151 Townline Rd 202..... \$285,000
- 335 Wrigley Dr 200..... \$245,000

#### Lyons

- 7020 Grand Geneva Way 364 ..... \$117,900

#### Whitewater

- 1277 E Bluff Rd 6 ..... \$255,000

#### East Troy

- Lt34 County Road J ..... \$325,000

#### Elkhorn

- Lt2 Hazel Ridge Rd..... \$75,000

#### Fontana

- Lt0 Shoshone Dr ..... \$207,000

#### Geneva

- 1300 Prestwick Dr 20-59 .... \$172,000

#### Lafayette

- Lt1 Candlewood Dr..... \$69,900

#### Linn

- Lt2 Maple Ct..... \$240,000

#### Sharon

- Lt15 Eastview Dr ..... \$39,500
- Lt11 Highway 67..... \$600,000

#### Troy

- Lt1 Lulu Ln ..... \$252,000

#### Whitewater

- Lot 2 Burr Oak Dr ..... \$32,000
- Lt2 Country Road P..... \$125,000
- Lt1 E Lakeshore Dr ..... \$320,000

## KENOSHA COUNTY

### SINGLE-FAMILY HOMES

#### Bristol

- 21104 122nd St..... \$195,000

#### Paddock Lake

- 6705 235th Ave ..... \$259,900
- 6203 247th Ave ..... \$190,000
- 25828 77th Pl..... \$625,700

#### Randall

- 9100 400th Ct..... \$1,400,000
- 39941 90th Pl..... \$1,330,000

#### Salem Lakes

- 26710 106th St..... \$175,000
- 26825 106th St..... \$270,000
- 24613 118th St..... \$549,000
- 23433 124th Pl..... \$187,500

#### Twin Lakes

- 504 Chapel Ave..... \$200,000
- 547 Gatewood Dr ..... \$239,900
- 1461 Oak St ..... \$385,000
- 624 Wilmot Ave ..... \$180,000

#### Wheatland

- 32928 75th St..... \$349,900

### CONDOS

#### Somers

- 141 S Lakeshore Dr B-5..... \$348,000

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